

# Artoni in figures (2014)



#### **Turnover**

208 mln € (Artoni Trasporti)



# Number of shipments

6.5 mln of shipments



#### **Employees**

618 direct employees



#### **Customers**

14.000 customer companies



## **Artoni Moving Green**

- 414 tons of CO2 saved thanks to use of PV systems
- 3 tons of CO2 saved by forwarding invoices via email



## **Operation centers in Italy**

70 operation centers in Italy



#### Company

- Established in 1933
- Headquarters in Reggio Emilia, Italy
- President Luigi Artoni
- CEO Anna Maria Artoni



# Italian network



	EMILIA ROMAGNA	BOLOGNA	FERRARA	FORLI'-CESENA	MODENA
		PARMA	REGGIO EMILIA		
	FRIULI VENEZIA GIULIA	TRIESTE	UDINE		
	LIGURIA	GENOVA	IMPERIA	SAVONA	
	LOMBARDIA	BERGAMO	BRESCIA	LODI	VARESE
NORTH		PIACENZA	MANTOVA	MILANO	SONDRIO
	PIEMONTE	ALESSANDRIA	CUNEO	TORINO	VERCELLI
		VERBANIA			
	TRENTINO ALTO ADIGE	BOLZANO	TRENTO		
	VALLE D'AOSTA	AOSTA			
	VENETO	BELLUNO	PADOVA	TREVISO	VENEZIA
		VERONA	VICENZA		
CENTER	ABRUZZO	PESCARA			
	LAZIO	FROSINONE	LATINA	ROMA	
					PESARO-
	MARCHE	ANCONA	ASCOLI PICENO	FERMO	URBINO
	MOLISE	CHIETI			
					MASSA
	TOSCANA	AREZZO	FIRENZE	GROSSETO	CARRARA
		PISA			
	UMBRIA	PERUGIA	TERNI		
SOUTH	BASILICATA	MATERA	POTENZA		
				REGGIO	
	CALABRIA	CATANZARO	COSENZA	CALABRIA	
	CAMPANIA	CASERTA	SALERNO		
	PUGLIA	BARI	FOGGIA	LECCE	BRINDISI
	SICILIA	AGRIGENTO	CATANIA	MESSINA	PALERMO
ISLANS		RAGUSA			
	SARDEGNA	CAGLIARI	SASSARI		





# Italy | ArtoniExpedit service



## Everything, everywhere in Italy.

Artoni Expedit

ArtoniExpedit is an unique highly reliable and customizable freight forwarding services in Italy, able to meet all your transportation needs.

We handle, transport and promptly deliver any type of freight, regardless of its size and weight, to and from any locality in Italy.

We provide vehicles and equipment for deliveries to **any sort of consignee**: companies, chain stores, shopping centres, supermarkets, retailers, hotels, cafeterias, restaurants, ports, airports, government authorities, building sites, forwarding agents, private individuals, etc.



# Italy | ARTONI «Guaranteed» option

## On-time and guaranteed delivery, everywhere in Italy.



Guaranteed Option

The new "Guaranteed" option\*, guarantees your delivery date within the ArtoniExpedit\*\* standard time-frame (delivery times are available on the Aortoni OnLine customer website).

In order to activate the "Guarantee", just affix the new ARTONI GUARANTEED sticker; you can request the stickers to your sales account or contacting the nearest Artoni operative center.

With a small surcharge, we guarantee that your goods will be delivered within the standard times provided by the Artoni Expedit service\*. If delivery is delayed, you are entitled to have the surcharge reimbursed.

Activation of the "Guaranteed" option involves a freight surcharge. Failure to deliver the freight within the standard time-frame established by the ArtoniExpedit service will entitle the customer to reimbursement of the surcharge only.



<sup>\* &</sup>quot;Guaranteed" option: for more details, limitations and exclusions refer to the general Artoni Trasporti contract.

<sup>\*\*</sup> The standard delivery times of the ArtoniExpedit can be consulted in the Artoni On Line customer portal.



# Italy | Additional Service

C.O.D. deliveries	Delivery of the shipment upon receipt of payment, by the consignee, of the sum indicated in the invoice (C.O.D. delivery), which will then be credited to the sender. According to art. 49 of of Italian Law Decree D.L. 231/2007, cash payments may not exceed 999.99 euro	
Undelivered goods	The sender is informed that the goods could not be delivered and gives instructions	
	as to how to proceed	
<b>Deliveries to site</b>	Goods delivered and picked up to/from the storeys of buildings, basements or	
	to/from any other place differing from on-board trucks	
Hydraulic tail-lift	Goods delivered and picked up using vehicles with hydraulic tail lifts or any other	
	means that facilitate handling work	



# Italy | Additional Service

Stopover	Deliveries and pick ups requiring waiting time		
Supermarket and chain stores	Goods delivered and picked up to/from supermarkets, hypermarkets, shopping centers and chain stores		
Phone notification	Phone service for booking deliveries or collecting shipments		
Proof of delivery (POD)	Document with consignee's signature that proves the goods have been delivered. Can be provided in the hard copy or soft copy form		
Variations after goods acceptance	Allows the sender to change the data in the transport document of a shipment already entrusted to Artoni		
Insurance coverage	Allows the customer to take out insurance coverage for his goods through Artoni, in derogation to the provisions established by art. 1696 of the Italian Civil Code		
Returnable pallets	Management of EPAL pallets provided by the customer for transporting his goods to the consignee		
Pool pallets	Management of EPAL pallets provided by the sender for transporting his goods to the Artoni departure operation centre (not to be forwarded to the consignee)		
Customs	Handling of customs formalities for goods imported and exported to/from Italy		







# **Europe** | Connected nations



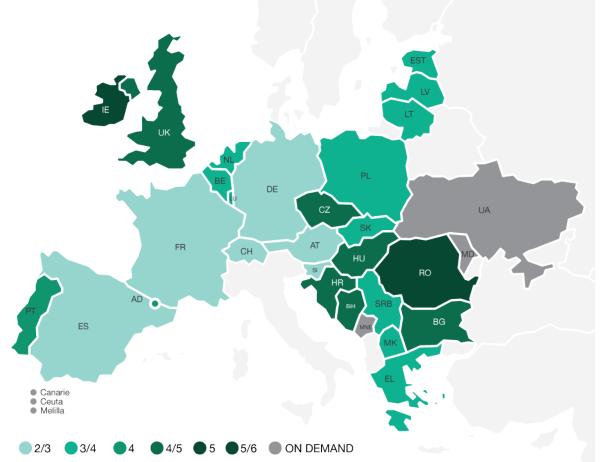
We deliver your goods in Europe with precision, speed and safety. We pick up and deliver in Italy and in Europe shipments to you and your customers (import and export service).

We offer a high quality, customized import/export service:

- dedicated in-house customer care for import-export shipments
- additional services on request
- prompt notifications
- constantly monitored shipments
- utmost flexibility as to goods collection and delivery
- returns management
- bonded warehouses to speed up the paperwork for import/export services to/from non-European countries
- cutting-edge information system
- Artoni Online service with detailed information about the shipments
- proof of delivery (POD)



# EU covered countries and delivery times\* in Europe



#### **Covered countries**

ANDORRA**
AUSTRIA
BELGIUM
BOSNIA
BULGARIA
CANARIE
CEUTA **
CROATIA
ESTONIA
FRANCE
GERMANY
UNITED KINGDOM
GREECE
IRLAND
LATVIA
LITHUANIA
LUXEMBOURG

MACEDONIA
MELILLA **
MOLDAVIA
MONTENEGRO
HOLLAND
POLAND
PORTUGAL
CZECH REPUBLIC
ROMANIA
SERBIA
SLOVAKIA
SLOVENIA
SPAIN
SWITZERLAND
UKRAINE
HUNGARY

<sup>\*</sup> Countries destinations and delivery times may be change. Delivery times are indicative.



<sup>\*\*</sup>Only export



# Logistics

Our strong points are: security and quality guaranteed by certified procedures; service levels under constant control with access to our information system; cutting-edge systems and facilities; skilled personnel who'll assist you by outsourcing logistics services and parts of your production.

We create the type of logistic solution that suits your needs:

- **dedicated warehouses**: to fully integrate and customize your supply chain
- **shared warehouse**: compromises between process flexibility and automated warehouse management costs
- automated warehouse: improvement of the security and precision of bonded warehouses and how the facilities are used, speedier paperwork and customs cost reduction



## Logistic processes



#### **Inbound logistics**

- Order acceptance
- Quality control
- Supplier order management
- Automated storage
- Bonded warehouse



#### **Production assistance**

- Accessory processes
- Inventory planning and management
- Product configuration and kitting
- Product labelling
- Package wrapping and customizing
- Pick by light



## **Outbound logistics**

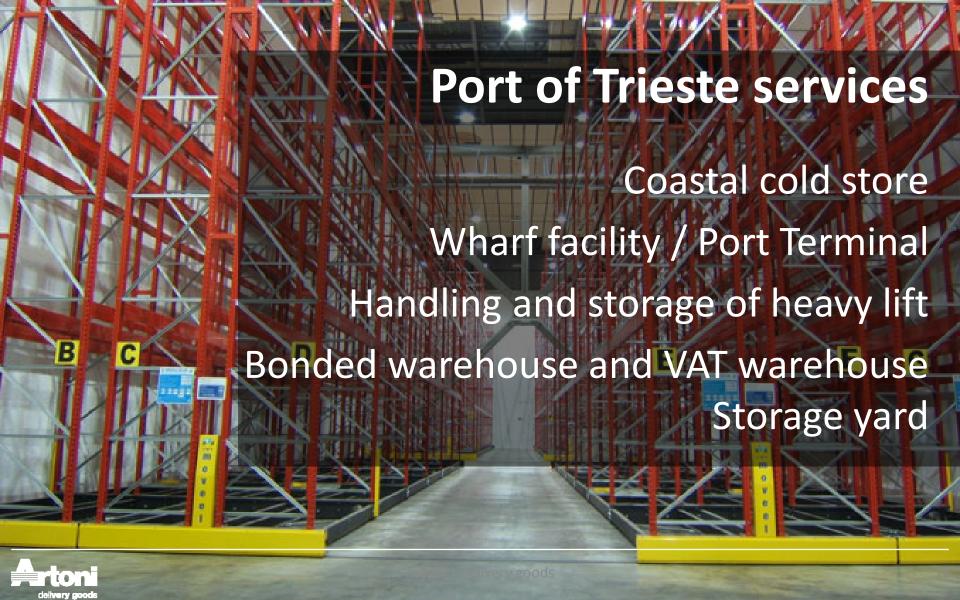
- Order preparation
- Order consolidation
- Package labelling
- Automated film wrapping
- Automated package sorting
- Bonded warehouse
- Picking and packing
- Pick by light
- Transport planning



#### **After-sales logistics**

- Management of product returns
- Scheduled deliveries
- Customer service





# Logistic services

# We provide a wide range of specialized services through our terminal in the PORT OF TRIESTE.



Coastal cold store



Handling and storage of heavy lift / Oversize freight



Storage yard



Bonded warehous eand VAT warehouse for local customs formalities



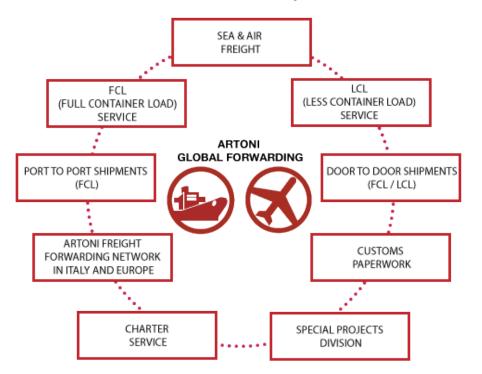
Wharf facility / Port Terminal



Standard warehouse



# International transport: Global Forwarding



We propose **customized solutions** with the best cost/delivery time ratio to all **non-European countries**. We're extending our reach to help your business.

#### Multimodality

The Artoni Global Forwarding service provides international **links via sea and air** with our customary efficiency and quality..

#### **Customized service**

Customized to suit your specific business requirements, our Global Forwarding service will not only offer the most economical solution, but also the simplest and most flexible. Highly qualified consultants will help you through even the most complicated paperwork.







#### Online services

# Straightforward, precise information 24 hours a day, 7 days a week



#### **Artoni OnLine**

The Artoni OnLine service can be accessed from the home page of our website and allows you to handle your shipments efficiently using our technological solutions



## **Shipment Tracking**

By entering a number provided by Artoni, you can display the shipment's progress and find out its exact position



# **E-Billing**

Available to all Artoni customers free of charge, Artoni will send the invoice is sent in a secure electronic format (PDF).



#### **Artoni Edi**

The Artoni Edi allows you to exchange data between Artoni's information system and yours





# Quality | Safety | Environment



## Quality

We have subjected our operation centres to UNI -EN ISO 9001:2008 certification so as to constantly improve the services we provide to customers and efficiently monitor our in-house processes.



## Safety

Artoni implements an occupational health and safety management system (SGS) in accordance with international standard OHSAS 18001 (Occupational Health and Safety Assessment Series).



#### **Enviroment**

The environment is another of our main areas of focus. For us, guaranteeing sustainable strategies and actions is top priority.





# Artoni Moving Green



#### Alternative energy

Plan that would adapt our operation centres to **photovoltaic technology**, thereby achieving self-sufficiency energy-wise and **reducing CO2 emissions**.



## **Waste sorting**

We have been **separating our discarded** wood, plastic, paper and cardboard for years as part of our waste sorting project.



# **Eco-friendly paper**

Artoni has opted for chlorine-free ecofriendly paper certified by the Forest Stewardship Council (FSC).



## **Eco-friendly operational tools**

Artoni proposes reports, information and documents all strictly in the soft copy format, all strictly paper-free.



# **Eco-friendly pallets**

The goods are only handled on **eco-friendly EUR EPAL wooden pallets**.



## **Optimized vehicle routes**

We helps our drivers each day to increase their efficiency by reducing driving time and, consequently, vehicles environmental impact.





# Services for large retailers and retail chains

- Up to five calendar days of storage for goods on hold at no charge: the sender can organize the flow of shipments to the retail chain at no additional expense
- Booked delivery date: delivery of goods on the date specified by the sender
- Advance delivery notice: Artoni customer service calls the consignee to agree on the date and time for a delivery
- EDI (Electronic Data Interchange): digital transmission of shipment data to Artoni, ensuring data accuracy \*
- Digital proof of delivery (POD) available to registered customers at Artoni Online. \*
- Digital shipping label: customers can print Artoni barcodes directly in their warehouse and can include them on product labels\*
- Track and Trace: registered customers can monitor the status of all shipments at Artoni
  Online





#### Distribution for retail and horeca businesses

- A simple booking procedure reduces costs and delivery delays
- Availability of special delivery facilities
- Specialized personnel and optional cartage service
- Shipment tracking and monitoring
- **Returns handling** as instructed by the sender/customer
- Cash-on-delivery management (collection of payment for shipments)
- Booked delivery date or delivery by appointment
- Digital proof of delivery (POD) available to registered customers at Artoni Online
- Track and Trace: registered customers can monitor the status of all shipments at Artoni
  Online.



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