

## **ARTONI PHARMA: THE "KEY" TO INNOVATION, IN SAFE CONDITIONS**

**The new Artoni Pharma service, dedicated to transporting pharmaceuticals, is now operating: temperature-controlled forwarding, traceability and a widespread network that's been guaranteeing safety, quality and prompt deliveries for the past 80 years.**

REGGIO EMILIA 18.06.14 - The industrial plan launched by Artoni now includes a new service, i.e. Artoni Pharma, dedicated to the distribution of pharmaceutical, diagnostic, biomedical, veterinary products and cosmetics at +2/+8°C and +8/+25 °C controlled temperatures, and able to guarantee prompt deliveries throughout Italy.

Part of the investment plan undertaken by the company for the purpose of creating the Artoni Pharma network included installation of temperature-controlled storerooms in various operating centres in Italy. Each storeroom has a dedicated area equipped with advanced safety systems and sophisticated technologies able to keep the temperature constantly monitored.

To optimize the Artoni Pharma service, Artoni has developed a +2/+8°C and +8/+25 °C controlled-temperature distribution network allowing medicines and health products to reach their destinations on a regular basis, while providing customers with prompt responses and running costs in line with the expectations.

Artoni's proven ability to provide customers with an extensive service is an important advantage, considering the many different types of customers and consignees to whom this service is addressed: pharmacies, parapharmacies, wholesalers, Local Health Departments, hospitals, analysis laboratories, doctors' and veterinary surgeries, medical-scientific sales consultants, large-scale distribution channels and private individuals.

**Artoni Trasporti S.p.A.**  
società unipersonale

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## The pharmaceutical sector in Italy

Italy's pharmaceutical industry is a prime mover as to competitiveness, productivity, Research & Development commitment and is an important lever for growth. This is testified by the statistics: 174 production facilities, 63,500 workers (90% of whom are graduates or qualified), 5,950 in R&D, 26 billion turnover (67% of which obtained from exports), 2.4 billion invested (1.2 in R&D and 1.2 in production), +44% growth in exports during the 2007-2012 period compared to the +7% average in the manufacturing industry. Values to be considered in conjunction with the business they create for the satellite companies: a collection of hi-tech enterprises with 60 thousand workers, 14 billion turnover and a quality that has allowed them to become world-wide leaders, with exports that account to some 95% of their turnover. In Europe, Italy is second only to Germany as to absolute value of production, while it is first for per capita production.

Italy's key areas:

According to analysis conducted by the Farmindustria Research Facility, more than 100 pharmaceutical companies and over 30 Corporate Research Centres are situated in Lombardy, with 30,000 direct employees and a further 16,000 in the satellite enterprises. Lombardy is the most important region as to pharmaceutical and biotechnology industries. There's also a high concentration in Lazio: 14,000 workers, 5 thousand in satellite enterprises. Workers in the pharmaceutical industry number 11 thousand in Tuscany, but Emilia Romagna and Veneto, Liguria, Marche, Puglia and Campania are also close behind.

## ARTONI

Artoni is now one of the major Italian enterprises in the Transport and Integrated Logistics sector. It works with some 13,000 customer companies and deals with almost 7 million shipments a year. Thanks to a network of 70 branches scattered throughout Italy, Artoni provides a vast range of domestic and international freight transport services, and plans logistic and supply chain management solutions. The annual turnover of the last five years has been around 210 million euro. For further details: [www.artoni.com](http://www.artoni.com)

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